

# KIWANIGRAM *of* SKIDAWAY

## President's Greeting



Fellow Kiwanians,

As I mentioned in the last Kiwanigram, I am going to spend the next few months focusing my message on some of the important behind-the-scenes efforts that ensure our club continues to build on our incredible legacy—leadership growth, the fundraising process, and the steps we take to fund our agencies.

Our fundraising process is what helps many of our low-budget agencies remain in business in our community helping at-risk kids. As a club, we contribute thousands of volunteer hours annually but are still unable to impact every aspect of what it takes to ensure the success of these charitable organizations. We realized that these agencies that are on the front line helping the at-risk children of Greater Savannah every day needed more help; and we accepted the responsibility to contribute more. That “more” is the money that we raise to help replace tables and chairs needed for children to study on, fill refrigerators with food that can be sent home, fund scholarships to summer camp, fix vans to transport kids to after-school activities, fund training seminars to teach young parents how to properly teach their children the basics, buy trophies and fund events for Special

Olympics, buy beds and stock shelves in emergency shelters, help families offset the living expenses while caring for their children who are undergoing cancer treatments...and these are only a few of the ways that we help through our fundraisers.

Our members are the brain trust behind our approach; there is no fool-proof fundraising handbook that Kiwanis sends out each year. We take a risk everytime we step up to the plate with one of our headlining events, whether it is chili, pancakes, music, or flag sales. Kiwanis of Skidaway is very different than many other service organizations, in that we only charge \$125 per year as a membership fee vs. others that charge hundreds and include their fundraising money in the membership fee. But, with that low membership fee, we accept the responsibility to raise money through selling tickets to the Chili Cook Off, Pancake Breakfast, and CONCERT ON THE GREEN; generating interest in our newest program, Show Our Colors; and soliciting business partners for our Corporate Sponsor Program.

The risk we take is that no one buys any tickets to our events, no flags are flown, no businesses see value in what we do. If we fail in our fundraising efforts, our club won't go bankrupt and our personal lives won't change too much. But if we fail in our fundraising efforts, we will fail to live up to the promise we made to ourselves to help those children who need us, and now we are talking about the lives of children changing.

So what can you do to ensure we won't fail the kids? Get involved with the Fundraising Process:

1. **Sell tickets** to our events: They are great productions and are well worth the ticket price.
2. **Volunteer** to help the day of the event, so you can get comfortable with the event process.
3. **Volunteer** to be a Sub-Committee Chairperson.
4. **Volunteer** to be a Co-Chairperson of an event.

*(continued next page)*

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That is it, plain and simple. When asked to help, say yes. And, each year put your name in the hat to move up and take on greater responsibility. We have great leadership and membership that will do what it takes to be successful. Ask yourself if you have given all you can to serve. Let's make sure that when we are changing lives, it is for the better. We must not fail!

This weekend, we wrap up our biggest event of the year—the Concert on the Green. We must succeed and, like our other two major events this year, must exceed! Please deliver your ticket money at our next meeting and ask if you can help. It's not too late.

Thank you for keeping me motivated to do all I can. I hope I can do the same for you!

Proud to be a Kiwanian!

Dan

## Corporate Sponsors



### Newest Bronze Sponsor

Kiwanis Club of Skidaway welcomes Zipperer Land Management as our newest bronze sponsor, fittingly just in time for the Concert on the Green.

Savannah native and company president Cleve Zipperer and his wife Tina moved to The Landings recently, and Cleve shared their desire to get more involved in our community with club member Jan Wright when Zipperer Land Management was relandscaping her homesite this spring.

Cleve and Tina are delighted to begin what they expect to be a long-term relationship with our club and to support our efforts to improve the lives of Savannah's disadvantaged children, one child at a time.

Established in 1989, Zipperer Land Management was recognized as Best Landscape Design Company in Savannah magazine's 2013 Best of Homes issue. For more information about the company's services, see [www.zippererland.com](http://www.zippererland.com), and be sure to thank our new neighbors Cleve and Tina for their generous support.

- Jeff Heeder, Chairman,  
Corporate Sponsors Program

## Fundraising News

### Memorial Day & July 4th— Let's Show Our Colors

We have combined our push to invite Landings residents to join the Show Our Colors campaign for Memorial Day and July 4th. Kiwanis' flyer brigade will be stuffing tubes later this month with a flyer that covers both holidays. Our flag installation team is looking forward to more work, since that means more funding for the agencies we serve.

If you know someone who could enjoy showing our colors, invite them to participate! \$50 goes a long way towards helping feed hungry kids, helping them learn to read, or providing the mentoring they need for future success. Every flag helps us serve another child. Thank you for your support!

- Keith Glenn and Phil van Ess, Co-chairs,  
Show Our Colors Campaign

## Agency News

### Special Olympics Track Meet Brings Smiles

"Meet at the church parking lot, and we'll car-pool to Savannah Country Day to be at our event stations before opening ceremonies," our leader, Bob Reinhard, instructed. Wednesday, April 10, a volunteer team of Skidaway Kiwanians took up their stations at the Special Olympics in plenty of time.

Just witnessing the school busses pull in from all over the region, with their precious cargo of Special Olympians who were deliriously happy about participating in the upcoming competition, gave us all an emotional lift.

We were responsible for the broad jump and the assisted and non-assisted 50-meter race. Piece of cake, we had more than enough talent to manage our tasks.

However, all of us struggled with our emotions and mentally repeated to ourselves, "But for the grace of God." Witnessing the struggle and joy of these kids as they had a short moment in the sun was forever burned into our hearts! Wow! What a great way to volunteer our time and talent!

- Lou Molella, Volunteer,  
Special Olympics Track & Field event



# Special Olympics

See photos on page 3.



Counter-clockwise from upper left: Special Olympics is for everyone; All are winners; A runner comes to the finish line as Chris Aiken cheers her on; Kiwanis volunteers. Our 11 volunteers were: Chris Aiken, Ed Coulsen, Bruce Curtis, Steve Duesler, Mark Forssell, Ed Lavish, Pete Liptrot, Tom McMullen, Lou Molella, Charles Sitrin, and Bob Reinhard. Tom and Charles handled the long jump and the rest worked with the 50-meter run. This year we had 24 heats for the boys, and 12 for the girls. It was a great turn-out and we worked from 10:00 am to 1:00 pm—longer than usual due the large number of kids.

## Dollars for Doers Program

### Purpose and Recipient Eligibility

The Dollars for Doers program is designed to provide an opportunity for any Kiwanis Club of Skidaway member to request a contribution for a worthy recipient of their choice. The member must be involved with the organization for which the request is intended. A worthy recipient in this instance must be recognized as a tax-exempt, non-profit organization. The organization must be humanitarian in nature and preferably have an emphasis on children; however, all humanitarian organizations will be considered.

### Procedures for Requesting Funding

- Funding requests must be made on Kiwanis Club of Skidaway's request form, available on our Club's website and from the Dollars for Doers chairman.
- The request must include an explanation of the member's involvement, i.e. Board member, officer, volunteer, etc., as well as provide the number of Kiwanis members involved and the average number of hours spent each month on volunteer activities, plus provide the name and purpose of the organization and how the contribution will be used.
- Requests to existing funded charities are not eligible for funding.

- Only one contribution to any one organization during the Kiwanis year (October 1–September 30 of each year) may be requested.
- Individual members may receive a maximum of two approved funding requests in any Kiwanis year.
- Each request is limited to a maximum of \$300.
- Kiwanis members must submit the request to the Dollars for Doers chairperson for procedural review/approval and forwarding to the Secretary for scheduling Board review and approval. The member requesting the contribution may be asked to attend the Board meeting at which the request is considered to answer any questions Board members may have.
- Checks for approved requests will be available to the member for forwarding to the recipient after approval by the Board.

### Dollars for Doers Awards

Since Dollars for Doers was established in 1996, over \$56,000 has been awarded for distribution. On average, \$3,000 is awarded each year. Thus far in our 2012/13 Kiwanis year, three requests aggregating \$900 have been awarded.

- Jim O'Malley, Chairman,  
Dollars for Doers Program

## Club & Member News

### New Member Experience

Last month, I talked about sponsors' obligations to new members. This month I'd like to focus on how all of us can help our new members feel welcome, get involved, learn more about our club, and share their ideas. On behalf of the New Member Experience Committee, I'd like to ask everyone to help in the following ways. Please:

- Introduce yourself to our new members. They are easily identified by their yellow name tags.
- Listen to new member introductions. Note something about each new member that you can use as a conversation starter to get to know each other better.
- Invite new members to join your table at our breakfast meetings and help them get to know others at your table.
- Learn more about the new member's interests and prospective areas to get involved. Help them connect with other members in our Club who have similar interests.
- Share the areas you are involved in and invite the new member to help out.
- Compliment the new member for their early involvement and let them know their efforts are appreciated.
- Notice if a new member has missed more than one meeting, and give them a call or drop them an email to let them know they're missed.
- Provide feedback to the Chair of New Member Experience Committee.

Many of our members already do this, and it is greatly appreciated. Keep up the good work.

*- Joyce Glenn, Chair,  
New Member Experience Committee*



Meet new member, Dick Hughey (center) and his sponsor Ben Gustafson (left), with Club President Dan Umbel.

## KIWANI GALLERY



### Guest Speakers for April (top to bottom):

- April 4: Gen. John Hort, Commanding General Rear, 3rd Infantry Division
- April 11: Eden Leonard, Education Director, World Ocean School
- April 25: Ernie Ledesma, Owner, Ledesma Sports Medicine





Kiwanis Club of Skidaway honored 7 members at its Mid-Year Awards ceremony by recognizing their 20+ years of membership and service. (L-R) Jack Huber, Al Cywin, Bob Yeoman, Hazel Brown, Pat Cummiskey, Gwen Leathley, and George Hensley.



Four Hixon Award recipients inspired participants with stories about what what Kiwanis membership means to them. Clockwise from upper left: Former GA District Lt. Gov. Erv "Look Em in the Eye" Hietbrink, Bob Yeoman, Gary "19.5 should be as good as 20" Bocard, and Bill Wright.

**KIWANIS**  
CLUB of **SKIDAWAY**



## A note of thanks from 2013 Kiwanian of the Year, Jeff Heeder

Many thanks to:

- Marcia Stinson for setting up our Corporate Sponsors on Excel to track correspondence and renewals.
- Greg Stinson for his past leadership as Kiwanis President. In addition to volunteering his wife, Marcia, Greg has been responsible for establishing the white board advertisements that recognize our corporate sponsors at the last meeting of each month.
- Tim Athey, Pat Cummiskey, Bill Keaton, Erv Hietbrink, Brad Lucas, Cecilia Russo, and Jan Wright for helping to identify and invite many of our newest sponsors.
- The entire membership for their commitment to our Club and for thanking all our sponsors and keeping their "antennae" up for potential new ones!



## May Programs

Date	Guest Speaker & Topic
May 2	<b>Peter Doliber</b> , Executive Director/CEO, West Broad YMCA <i>Topic: Update on West Broad WMCA</i>
May 9	<b>Dr. Frances Carter</b> , President & CEO, Union Mission <i>Topic: Update on Union Mission and Homelessness in Savannah</i>
May 16	<b>Meg Heap</b> , District Attorney for Chatham County <i>Topic: Update on Legal System Issues</i>
May 23	<b>Col. Pete Hoffman</b> , Director, Armstrong's Liberty Center <i>Topic: Armstrong Serving the Military and their Families</i>
May 30	<b>Shawn Kachmar</b> , Representative, District 4, Savannah-Chatham Board of Education <i>Topic: Update on Savannah's Public School System</i>

### Upcoming Events

- **May 2 Meeting Venue Change**—  
Our May 2 meeting will be at Skidaway Island United Methodist Church in Bailey Hall. Breakfast: \$8, Coffee only: \$2. Cash preferred; checks payable to SIUMC. Our May 9 meeting will be back at Plantation.  
*Contact: Jack Hart*
- **Show Our Colors Preparation**—  
Thursday, May 9, we'll hand out flyers covering Memorial Day and July 4th to our flyer brigade and flags to our installation volunteers.  
*Contact: Keith Glenn and Phil van Ess*
- **Mother's Day**—Sunday, May 12. Need a special gift to honor your mother or her memory? Project ELIMINATE gives the gift of life.  
*Contact: Gene McDonald*
- **Kid's Fishing Derby**—Saturday, May 25, at the Kids' Fishing Lagoon.  
*Contact: Tom Rood*
- **New Member Orientation**—  
Thursday, May 30, immediately following our membership meeting.  
*Contact: Keith Glenn*

### May Songs

Our songs will honor the branches of our Armed Forces throughout the month of May. All active, retired, and reserve service men and women are invited to help lead the singing. May 2—Army; May 9—Navy; May 16—Air Force; May 23—Coast Guard; May 30—Marines

### New Members (Sponsors)

Dick Hughey (Ben Gustafson)

### Membership Milestones\*

2 years—Bill McNellis, Bob Norton,  
3 years—Bill Houghton, Jan Wright  
4 years—Scott Walton  
5 years—Tom Brendle  
6 years—Jim DiGiorgio  
8 years—John Hamson  
14 years—Dave Fox  
20 years—Pat Cummiskey

\*Based on Kiwanis Club of Skidaway membership data provided by Kiwanis International. If you were a member of another club before joining our club, please let us know and we will update our records.

### May Birthdays

May 2—Robert Marks  
May 8—Jaqueline Donovan  
May 9—Ed Lavish, Roger Nord  
May 11—Charles Arraiz  
May 12—Hazel Brown, Bruce Schneidewind  
May 13—Tom Sharp  
May 18—Landis Hurley  
May 20—Ali Rahini  
May 21—Mark Toth  
May 23—Dan Malachuk, Bill Shanahan  
May 24—Steve Duesler, Dave Wyland  
May 25—Betha Pingle  
May 29—Jeff Heeder

# Happy Birthday!

# VALUED SPONSORS

## Diamond Sponsors



Club of SKIDAWAY

PRESENTS THE 2013

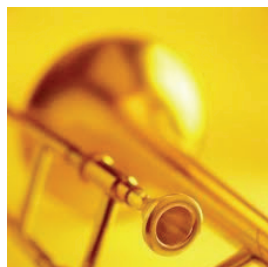
### Concert on the Green

Sunday, May 5<sup>th</sup>

5:00 PM Social 6:00 PM Concert

The Landings Association Ball Field

Featuring Fred Nimmer's Swingtime Orchestra



Tickets: General Admission \$20

Conductor's Circle \$50,  
Includes heavy hors d'oeuvres, wine, beer, soft drinks, special seating.

Call 598-1887 for information



Bank of America Corporation  
*Bouchillon & Ham Group*



## Gold Sponsors

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## Silver Sponsors

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Savannah Toyota

The Village Bar & Grille

## Bronze Sponsors

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Savannah Sommelier

The Savannah Bank

The Skinnie

TWATL

Wild Birds Unlimited

Zipperer Land Management

**GA District Lt. Governor** – Allen Rassi

**2012/13 Board Officers**

- **President** – Dan Umbel
- **Past President** – Greg Stinson
- **President-Elect** – Melissa Emery
- **VP-Secretary** – Ron Weber
- **VP-Treasurer** – Jay Ahrens

**Board of Directors**

- **Terms expiring 2013:**  
Gary Hughes, Frank McCarthy, Jim O'Malley
- **Terms expiring 2014:**  
Jeff Heeder, Jim Overton, Tom Sayers
- **Terms expiring 2015:**  
Joyce Glenn, Frank Liebgott, Bob Norton
- **Board Advisor:** Tom Sharp

**Club Administration**

- Attendance Reception – Jack Hart
- Attendance Records – Gary Brewer
- Auditor – Roger Nord
- Awards – Dan Umbel
- Club Historian – TBD
- District/Division Reports – Ron Weber
- Education/Orientation – Keith Glenn
- Fundraising – Bob Norton
- Human/Spiritual Service – Rev. Jim Giddens
- Inter-Club – TBD
- Kiwanigram – Jan Wright
- Legal Counsel – Bob Schivera
- Marketing – Frank Liebgott
- Membership – Greg Stinson
- New Member Experience – Joyce Glenn
- Photography – Melissa Emery
- Programs/Speakers – Bob Norton
- Publicity/Website – Frank Liebgott
- Safety – Jack Sherrill
- Social & Trips – Dave Fox
- Sunshine – Gwen Leathley

**2012/13 Fundraising Committees**

- **Chili Cook-Off** (November 3, 2012) –  
Marianne Schutz, Jim Overton
- **Pancake Breakfast** (February 9) – Chris Butler,  
Matt Price
- **Legends of Golf** (April) – Jim DiGiorgio,  
Terry Overton
- **Concert on the Green** (May 5) – Jim Overton
- **Corporate Sponsors & Partners Program** –  
Jeff Heeder
- **Dollars for Doers** – Jim O'Malley
- **Show the Colors** – Keith Glenn, Phil van Ess

**Volunteer Service to  
Community Agencies**

- America's Second Harvest – Gary Bocard
- Armstrong Circle K Club – Chris Aiken
- Bethesda Academy – Gary Hughes
- CASA (Court-Appointed Special Advocate for  
Children) – Charlie O'Brien
- Childhood Cancer Family Support – Jim Beurle
- Coastal Children's Advocacy Center – Skip Salus
- Early Childhood Education – Tom Sharp
- ELIMINATE (Eliminate Maternal & Neonatal  
Tetanus) – Gene McDonald
- Greenbriar – Gene McDonald
- Habitat for Humanity – Howard Gandelot
- Horizons – Greg Stinson
- Horsin' Around – Pete Liptrot
- Interfaith Hospitality Network – Mark Forssell
- Junior Achievement – Steve Duesler
- Kids Cafe – Gary Bocard
- Kids Fishing Program – Tom Rood
- Landings Military Family Relief Fund –  
Lou Molella, Jack Munroe
- Library for the Blind – Dave Wyland
- L.O.V.E. (Local Outreach Volunteer Educators) –  
Joyce Glenn
- Mediation Center – Jerry Nusloch
- Music Medicine Institute – Elizabeth Jacobi
- National Museum of the Mighty 8th Air Force –  
Tom McMullin
- Notre Dame Academy – Gary Bocard
- Park Place Outreach – Jack Hart, Jim Overton
- Red Cross Blood Drive – Chris Britten
- Savannah Friends of Music – Melissa Emery
- Savannah Philharmonic – Julie Gerbsch
- Social Apostolate – Bob Egan
- Special Olympics – Bob Reinhard
- Telfair Museum – Jack Neises
- The Salvation Army – Ron Morris
- Wesley Community Centers of Savannah –  
Jan Wright
- Youth Challenge Academy – Jack Huber

**Kiwanis Club of Skidaway** is dedicated to helping the disadvantaged and at-risk children of the greater Savannah community. Since our Club was established in 1988, our members have volunteered over 300,000 service hours and raised and distributed over \$1.2 million to agencies that provide services to these children and their families.

**Friends of Kiwanis Club of Skidaway:** To receive an email copy of our monthly Kiwanigram newsletter, please contact our Editor, Jan Wright (vjanwright1@comcast.net).

**KIWANIS CLUB OF SKIDAWAY**

**600 Landings Way South  
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[www.kiwanisofskidaway.com](http://www.kiwanisofskidaway.com)**